

### Better Built To Specify Enercon Steam Traps

Better Built Dry Kilns is specifying Enercon steam traps for the company's dry kilns.

"We're growing like a weed," says Larry Randall, president of Better Built Dry Kilns. "A big reason is we're always looking for ways to bring trouble-free products to customers at a competitive price. We were intrigued by a permanent steam trap that didn't need maintenance."

Randall says initially he heard that while Enercon units were excellent in high-pressure systems, they were not effective at low pressures. "We investigated the company," Randall says of Enercon. "We talked to low-pressure kiln operators who had used it and they had nothing but praise. They said they were getting

better heat distribution, better heat recovery and had eliminated water hammer. And, except for occasionally blowing down the units, there was no maintenance. Those are the reasons we decided to spec the Enercon units into our dry kilns."

Enercon's permanent one-piece (orifice) units have replaced many conventional steam traps in high- and low-pressure dry systems nationwide. Fifty-one mills have replaced all their mechanical traps in the past two years. They report fuel and water savings, increased productivity, more even kiln temperatures and no trap maintenance.

Steam systems must be surveyed by an Enercon technician before installation of the assemblies, which include a 316 stainless fixed orifice unit, Y-strainer and blowdown valve. The Enercon condensate removal units come with a lifetime

warranty and exchange policy and three years of free off-site technical assistance.

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### Progressive Solutions Hosts User Meeting

Progressive Solutions Inc. held its Annual Lumber Track User Group Meeting in Las Vegas, April 27-29.

Accomplishments in 2004-2005 were noted, including three major Lumber Track releases with a total of 38 new features and enhancements; success of Express Track, a faster implementation of a pre-configured Lumber Track suitable to one- or two-site sawmills; introduction of Load Track for shipping optimization; strong growth and financial performance; more wood shipped using Lumber Track than all other software competitors combined.

Highlights of plans for 2005-2007 include: continued commitment to the wood products industry; expanded programs to develop and acquire complementary products; strengthening of third party relationships; leveraging the Microsoft Certified Partner status by offering Great Plains for accounting, and investigating ERP and other offerings; continued enhancements to the Lumber Track platform and feature set; and new on-line training programs.

Progressive Solutions also plans to significantly increase market penetration of its new product, bisTrack, a software developed specifically for lumber and building materials (LBM) distributors and dealers.

Contact Progressive Solutions Inc., 604-214-8752.

### Baxley Partners Sell Portion To Employees

Baxley Equipment Co. Inc. majority owners Chris Raybon, Pat Conry and Russell Kennedy, who